

**NEWS & EVENTS**

**Leaders of Vietjet and Sovico attended numerous important local and international events**



During the two days from July 19 to 20, Dr. Nguyen Thanh Hung and Sovico and Vietjet delegations accompanied the delegation of Party and State leaders led by State President Nguyen Van Thuong to visit Con Dao.

In addition to the main activities of the delegation in Con Dao, the Sovico and Vietjet delegations also joined many meaningful activities such as visiting Hang Duong Cemetery, meeting revolutionaries once detained there, visiting and paying tribute to veterans and families with meritorious services, attending the groundbreaking ceremony of the Military Medical Center, the inauguration of Con Dao passenger port...

In addition, in July 2023, Dr. Nguyen Thanh Hung and the delegations of Sovico and Vietjet attended the 50th Anniversary of the diplomatic relations and the 10th anniversary of the Vietnam - Singapore strategic partnership in Singapore organized by the Vietnamese Embassy.

On this occasion, the delegation also had meetings with leaders of Boeing Corporation, Changi Airport, Keppel, McKinsey, SATS, ST Engineering, Grab... to look back on the cooperation results achieved as well as expand cooperation in the fields of fleet development, technical maintenance, aviation infrastructure construction, human resources training and ancillary services...

**CEO Dinh Viet Phuong received GE Aerospace senior leaders**



On July 6, CEO Dinh Viet Phuong received Mr. John Slattery, Global Commercial Director of GE Aerospace Corporation to discuss about the cooperation and the development with Vietjet.

Meeting with CEO Dinh Viet Phuong, Mr. John Slattery highly appreciated the important role of the cooperation between the two sides in the common development and wished that Vietjet and GE Aerospace would continue to elevate the strategic cooperation, including aviation technology development.

**Vietjet and Lao Airlines signed a strategic cooperation agreement**



On July 12, in the capital city of Vientiane (Laos), CEO Dinh Viet Phuong and CEO of Lao Airlines Khmla Phommavhen signed a strategic cooperation agreement - an important milestone in the relationship between two businesses as well as the two close neighbors Vietnam - Laos in the aviation field.

Accordingly, Vietjet will work with Lao Airlines to research and implement aircraft maintenance and repair activities in Laos with a team of professional engineers from both sides as well as other leading international partners.

**Discussion on the cooperation with Israel's national airline EL AL**

On July 5, Vice President Do Xuan Quang had a meeting with CEO of EL AL flag carrier - Dina Ben Tal Ganancia in the city of Tel Aviv (Israel).



At the meeting, leaders of the two sides discussed expanding global cooperation in the field of passenger and cargo transportation as well as a few logistics services, taking advantage of the advantages of each airline's network and consider researching to open a direct flight connecting Vietnam - Israel.

On March 21, Vietjet Thailand cooperated with Vietnam Tourism Exchange (VNTX) to organize the event "Sky Connection - Vietnam 2023" to strengthen tourism connection between Thailand and Vietnam and promote the recovery of the international tourism industry.

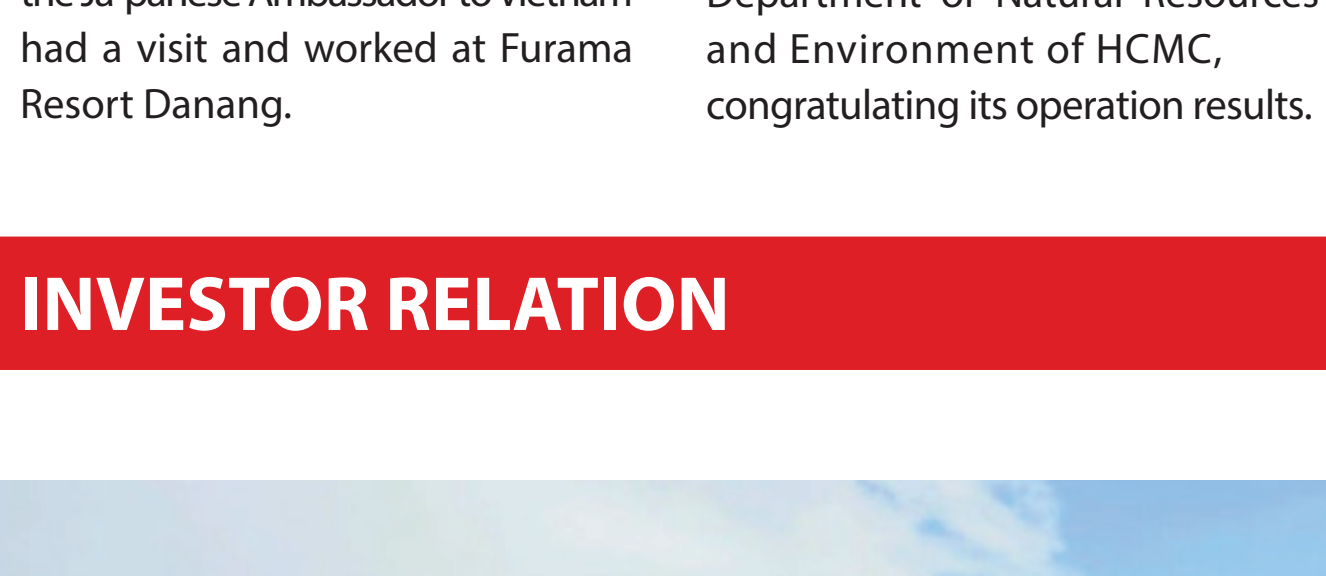
**Strengthening and expanding the cooperation with Kagoshima province, Japan**



Last week, Governor of Kagoshima prefecture (Japan) Shiota Koichi and his delegation visited and met Vietjet during the Vietnam visit to celebrate the 50th anniversary of diplomatic relations between Vietnam and Japan.

Governor of Kagoshima prefecture discussed the cooperation and the opening of direct flights between Vietnam and Kagoshima prefecture, contributing to promoting trade, economy and tourism between the two countries, cities of Vietnam with Kagoshima prefecture.

**Vietjet expands flight network, strengthens international cooperation**



On July 26, We welcomed the first direct flight connecting Da Nang with Wakayama Prefecture (Japan), in the form of a charter flight. Mr. Kishimoto Shuhei, Governor of Wakayama Prefecture and Dr. Nguyen Thanh Hung, leader of Vietjet was on the first flight to welcome the passengers. Wakayama is Vietjet's next destination in Japan after Tokyo, Osaka, Nagoya, Fukuoka... On the occasion, the Governor of Wakayama Prefecture, the Japanese Ambassador to Vietnam had a visit and worked at Furama Resort Danang.

On the same day, Vietjet leaders met and worked with Mr. Ashok Pathirage - President of Sri Lankan Airlines, Softlogic Group. The two sides discussed cooperation opportunities in developing the flight network, promoting trade, economy and tourism between Vietnam and Sri Lanka. Also during the week, Dr. Nguyen Thanh Hung and the delegation of Sovico and Vietjet attended the 20th anniversary of the establishment of the Department of Natural Resources and Environment of HCMC, congratulating its operation results.

**INVESTOR RELATION**

**Vietjet leads network expansion, attracting international travelers to Vietnam in the first 6 months**



**Vietjet Aviation Joint Stock Company (HOSE: VJC) has posted positive business performance for the first 6 months of 2023.**

**Vietjet has received a BB+ credit rating with a Stable outlook (VnBB+) from Saigon Ratings. Saigon Ratings believes that Vietjet has the flexibility in gaining various alternative sources of revenue besides its core business operations, thereby helping the airline maintain positive profit during the Covid-19 pandemic.**

During the first half of 2023, Vietjet has safely operated 65,900 flights, transporting over 12.1 million passengers of which 3.5 million international travelers - a YoY increase of 26% and 30% respectively. The average seat utilization rate was over 85% while the technical reliability rate stood at 99.63%. The total cargo volume transported by Vietjet reached 33,000 tons, surging by nearly 40% YoY. Vietjet's fleet consists of 100 aircraft, including 7 wide-body, 18 operated by Thai Vietjet. Furthermore, three (03) additional aircraft will be expected to deliver in the remaining six (06) months of 2023.

US\$378.68 million) - a two-fold increase YoY and accounting for 40% of the total revenue. Consolidated after-tax profit was recorded at VND387 billion (approx. US\$16.3 million), an increase of 167% YoY. In Q2/2023, Vietjet continued to achieve high growth and profitability thanks to its sustainable business strategy. The airline pioneered the development of its international network, constantly innovated and improved its ancillary products and services with high profit margins. Vietjet also owned a new fleet of aircraft and had large orders with Airbus and Boeing, bringing advantages in operational efficiency and financial performance.

**In June 2023, Vietjet continued to affirm its leading position in the global low-cost airline sector, receiving two awards of "Best Low-Cost Airline Onboard Hospitality 2023" and "Best Ultra Low-Cost Airline 2023" from AirlineRatings.**

In Q2/2023, Vietjet reported air transport revenue and profit at VND12,522 billion (approx. US\$526.4 million) and VND72 billion (approx. US\$3.02 million), increasing by 10% and 100% respectively YoY. Consolidated revenue and consolidated after-tax profit reached VND16,872 billion (approx. US\$709.36 million) and VND214 billion (approx. US\$9 million), a growth of 46% and 18% YoY.

Vietjet launched 11 new international routes in Q2/2023 to Australia, Indonesia, and India, bringing the total number of routes to 120 (45 domestic and 75 international).

the liquidity ratio was 1.2 and 1.5 respectively, which were all within good range of the aviation industry.

For the first 6 months, Vietjet's consolidated revenue was VND29,770 billion (approx. US\$1.25 billion), soaring by 87% YoY and completing 60% of the annual target. Ancillary revenue maintained a high growth rate, reaching VND9,000 billion (approx.

In the first 6 months of the year, there were 14.6 million international passengers coming to Vietnam by air. Vietnamese airlines transported 6.9 million passengers, of which more than 50% flew with Vietjet. Transporting 3.5 million international travelers, Vietjet has actively supported international tourism and investment.

By the end of Q2/2023, the cash balance and cash equivalents of Vietjet reached VND2,165 billion (approx. US\$91.2 million), which, plus the working capital limit, ensures the quick ratio of the company.

Sharing during the visit, Mr. Phillip Goh was impressed with the facilities

and training capacity of VJAA. The IATA leader expects that in the coming time, with IATA's support, Vietjet's aviation training programs will continue to have stronger development, not only meeting the development demands of Vietjet, but also of the region and the world.

With a large number of passengers, especially international passengers, and positive business performance in the first half of the year, it is expected that Vietjet will achieve and exceed its 2023 plan, continuing to contribute to the recovery and growth of tourism, investment, and the economy in general.

**Vietjet with the goal of reducing CO2 emissions, green and sustainable development**



Towards the goal of sustainable development, environmental protection and zero emissions by 2050, Vietjet has synchronously implemented many solutions to reduce emissions and save flight fuel.

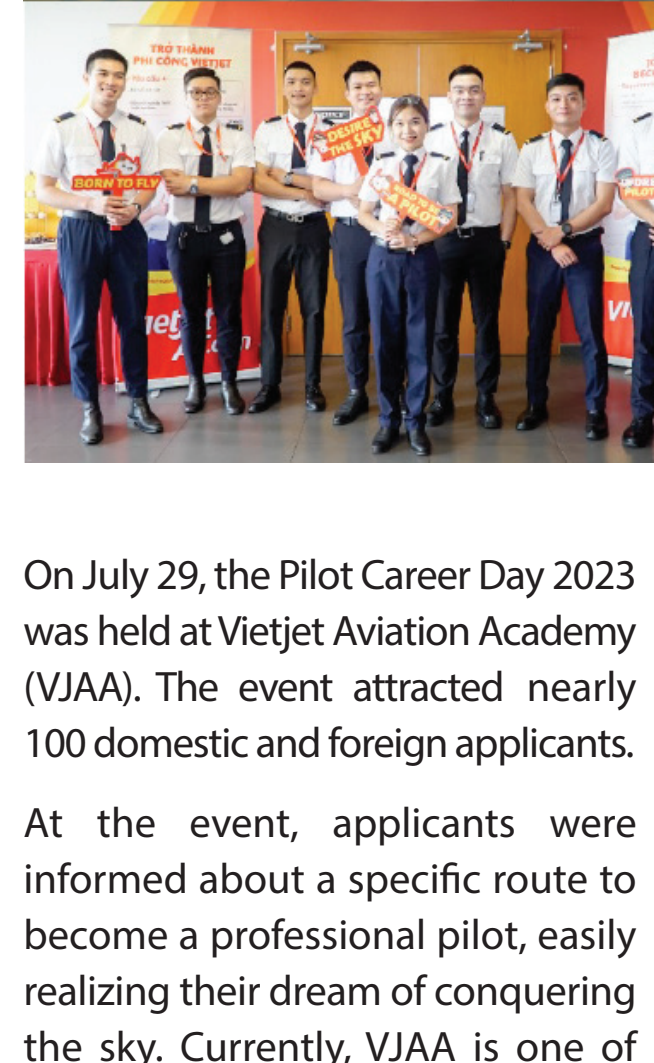
responsibilities of flight crews in implementing fuel-saving procedures, increasing the ratio of 1 engine taxi out/in, reducing excess load during take-off, shortening ground time, using GPU instead of APU, maintaining OTP, increasing frequency of aircraft washing, engine cleaning...

**ISAGO safety training for VJGS organized**

On July 25-27, Vietjet organized a ground operation safety training course according to IATA Safety Audit for Operatives of VJGS. The training course aims to develop ground operations in compliance

with the procedures and standards of the International Air Transport Association; effectively operate the safety and quality management system; at the same time, achieve ISAGO certification in the near future.

**Vietjet supports dreams to conquer the sky**



On July 29, the Pilot Career Day 2023 was held at Vietjet Aviation Academy (VJAA). The event attracted nearly 100 domestic and foreign applicants.

**OPERATION AND TRAINING**

**IATA Delegation visited Vietjet, impressed with VJAA**



On July 28, Mr. Phillip Goh - Vice President of the International Air Transport Association (IATA) Asia-Pacific region and a delegation visited and worked at Vietjet Aviation Academy (VJAA).

and training capacity of VJAA. The IATA leader expects that in the coming time, with IATA's support, Vietjet's aviation training programs will continue to have stronger development, not only meeting the development demands of Vietjet, but also of the region and the world.

At the event, applicants were informed about a specific route to become a professional pilot, easily realizing their dream of conquering the sky. Currently, VJAA is one of the leading pilot training centers in the Asia-Pacific region and is having training cooperations with leading pilot training schools in the world such as: F Air (Czech Republic), Eagle Flight Training (New Zealand), Hightboro Aero Academy (USA), RMIT.

**COMMERCIAL ACTIVITIES**



**Increase frequency of flights to Melbourne, Sydney, Brisbane**

\*On July 26, Vietjet welcomed the first direct flight connecting Da Nang with Wakayama prefecture (Japan) in the form of a charter flight. Mr. Kishimoto Shuhei, Governor of Wakayama Prefecture and Dr. Nguyen Thanh Hung, leaders of Vietjet were on the first flight to welcome the passengers. Wakayama is Vietjet's next destination in Japan after Tokyo, Osaka, Nagoya, Fukuoka...

officially introduced a direct route between HCMC (Vietnam) and Kochi (India) starting from August 12, 2023.

To meet the travel demand in the peak season, Vietjet increases the frequency of all routes connecting Vietnam - Australia to 34 flights/week. Specifically, the HCMC - Melbourne, Sydney routes will operate round-trip daily with frequency of 7 flights per week, the Ho Chi Minh City - Brisbane route will also be increased to 3 flights per week from December 2023.

\*On July 6, Vietjet held a meeting with leading partners in India and

\*Vietjet officially launches the first direct flight connecting Da Lat to Busan. Accordingly, starting from July 13, the routes connecting Da Lat and Busan will be operated with 7 return flights per week.

Routes connecting Vietnam with the Top 10 most livable cities in the world in 2023 was recently announced by the Economist Intelligence Unit (EIU). This will contribute to promoting economic exchanges between Vietnam and Australia, attracting increasing investment, tourism and study abroad opportunities.

and Haneda Airport (Tokyo) - the largest airport in Japan and among the top in Asia region.

\*From July 15, with 7 return flights per week, passengers can easily travel between Ho Chi Minh City

\*At the BSI Awards 2023, the campaign "Livestream VIETJET - LET'S FLY" was honored in The Best Social & Commerce Integration category. BSI Awards is an award to recognize excellent brand promotion campaigns on social networking platforms, with the companionship of a prestigious judging panel and huge data source by Buzzmetrics.

**SOCIAL ACTIVITIES**

**Vietjet delegation offered incense at General Nguyen Chi Thanh Museum**



On July 27, to pay tribute to war invalids and martyrs who sacrificed for the cause of defending the Fatherland, Vietjet delegation came to offer incense at the General Nguyen Chi Thanh Museum (North Tu Liem, Hanoi).

The delegation listened to the introduction and learned about the life and career of General Nguyen Chi Thanh through stories and precious images and artifacts kept and collected by his family over the past 20 years.

General Nguyen Chi Thanh Museum was established by the Hanoi People's Committee and officially opened since July 6, 2023. The museum is designed to simulate the house of the General's family who used to live at 34 Ly Nam De Street.

**Vietnamese tourism symbol is painted on Vietjet's wide-bodied aircraft**



On July 12, Vietjet's new A330 aircraft bearing Vietnamese tourism symbols officially took off, starting the journey to promote Vietnam tourism of domestic, international with Vietjet.

A330 aircraft numbered VN-A814 bearing Vietnamese tourism symbol is under the sponsorship agreement with Vietnam National Authority of Tourism to accompany with the promotional activities of Vietnamese culture and tourism to domestic and international friends.

**Brilliant summer festival in Nha Trang with Vietjet and Amy mascot**



During these vibrant summer days in July, tourists have enjoyed the summer atmosphere everywhere, overflowing on Vietjet flights. Especially, Vietjet and Amy mascot brought to Nha Trang, a favorite destination this summer, a costume

festival, a parade and special dances at the Summer Parade within the framework of the WonderFest music entertainment event - 8 Wonders music night with the participation of local and international stars.

**Vietjet Thailand welcomed the 'Miss Grand Thailand 2023' flying to Phuket**

On July 20, Vietjet Thailand welcomed the Miss Grand Thailand 2023 and the Organizing Committee on flight VZ304 from Bangkok (Suvarnabhumi) to Phuket to attend the Fan Meeting.

Vietjet Thailand has been the official air carrier sponsor of Miss Grand since 2018. The airline has also spread wings and brought many beauties to the top position in prestigious beauty arenas in Thailand and internationally.